

,QYHVWPHQW 6 WLD MCHLD LQYHV 0RUQLQJVW DU 6XVWDLQDELOLW\
7KH LQYHVWPHQW VHHNV KLJK FXUUHQW LQFRPH FRQVLVWHQW ZLWK
SUHVHUYDWLRQ RI FDSLWDO FDSLWDO DSSUHFLDWLRQ LV D VHFRRGDU\
REMHFWLYH

8QGHU QRUPDO PDUNHW FRQGLWLRQV WKH IXQG LQYHVWV DW OHDVW
RI LWV QHW DVVHWV LQ ERQGV %RQGV LQFOXGH GHEW
VHFXULWLHV RI DQ\ PDWXULW\ VXFK DV ERQGV QRWHV ELOOV DQG
GHEHQWXUHV 7KH IXQG LQYHVWV SUHGRPLQDQW\ LQ ERQGV LVVXH
E\ JRYHUQPHQWV JRYHUQPHQW UHODWHG HQWLWLHV DQG
JRYHUQPHQW DJHQFLHV ORFDWHG DURXQG WKH ZRUOG %RQGV PD\
EH GHQRPLQDWHG DQG LVVXH LQ WKH ORFDO FXUUHQF\ RU DQRWKHU
FXUUHQF\ 7KH IXQG LV QRQ GLYHUVLILHG

0RUQLQJVW DU &DWHJRU\ -*OREDO %RQG
*OREDO ERQG SRUWIROLRV W\SLFDOO\ LQYHVW RU PRUH RI WKHLU
DVVHWV LQ IL[HG LQFRPH LQVWUXPHQWV LVVXH RXWVLGH RI WKH 8 6
7KHVH SRUWIROLRV LQYHVW SULPDULO\ LQ LQYHVWPHQW JUDGH UDWHG
LVVXHV EXW WKHLU VWUDWHJLHV FDQ YDU\ 6RPH IROORZ D
FRQVHUYDWLYH DSSURDFK VWLFNLQJ ZLWK KLJK TXDOLW\ ERQGV IURP
GHYHORSHG PDUNHWV 2WKHUV DUH PRUH DGYHQWXURXV RZQLQJ
VRPH ORZHU TXDOLW\ ERQGV IURP GHYHORSHG RU HPHUJLQJ
PDUNHWV 6RPH SRUWIROLRV LQYHVW H[FOXVLYHO\ RXWVLGH WKH 8 6
ZKLOH RWKHUV LQYHVW LQ ERWK 8 6 DQG QRQ 8 6 ERQGV 0DQ\
FRQVLVWHQW\ PDLQWDLQ VLJQLILFDQW DOORFDWLRQV WR QRQ 8 6 GROODU
FXUUHQFLHV ZKLOH RWKHUV KDYH WKH IOH[LELOLW\ WR PDNH VL]HDEOH
DGMXVWPHQWV EHWZHHQ WKHLU 8 6 GROODU DQG QRQ 8 6 FXUUHQF\
H[SRVXUHV

)HHV DQG ([SHQVHV
&ODVV
3URVSHFWXV 1HW ([SHQVH 5DWLR
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3URVSHFWXV 1HW ([SHQVH 5DWLR
3URVSHFWXV *URVV ([SHQVH 5DWLR

:DLYHU 'DWD 7\SH ([S 'DWH
&ODVV &RQWUDFWXDO

<RX VKRXOG FDUHIXOO\ FRQVLGHU WKH ULVNV FKDUJHV
OLPLWDWLRQV DQG H[SHQVHV DVVRFLDWHG ZLWK D YDULDEOH
OLIH LQVXUDQFH SROLF\ DV ZHOO DV WKH ULVNV FKDUJHV
H[SHQVHV DQG LQYHVWPHQW JRDOV REMHFWLYHV RI WKH
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DXWKRUL]HG IRU GLVWULEXWLRQ RQO\ ZKHQ SUHFHGHG RU
DFFRPSDQLHG E\ WKH YDULDEOH OLIH LQVXUDQFH SURGXFW
SURVSHFWXV &RQDFW \RXU OLIH LQVXUDQFH SURGXFWU RU
YLVW ZZZ 3DFLILF\LIH FRP IRU PRUH LQIRUPDWLRQ
LQFOXGLQJ SURGXFW DQG XQGHUO\LQJ IXQG SURVSHFWXVHV
WKDW FRQWDLQ PRUH FRPSOHWH LQIRUPDWLRQ DERXW 3DFLILF
\LIH DQG D YDULDEOH XQLYHUVDO OLIH LQVXUDQFH SROLF\ 5HDG
WKHP FDUHIXOO\ EHIRUH LQYHVWLQJ RU VHQGLQJ PRQH\
~ ~ ~9DULDEOH 8QLYHUVDO \LIH ,QVXUDQFH JHQHUDOO\ UHTXLUHV
DGGLWLRQDO SUHPLXP SD\PHQWV DIWHU WKH LQLWLDO SUHPLXP ,I
HLWKHU QR SUHPLXPV DUH SDLG RU VXEVHTXHQW SUHPLXPV DUH
LQVXILFLHQW WR FRQWLQX FRYHUDJH LW LV SRVVLEOH WKDW FRYHUDJH
ZLOO H[SLUH \LIH LQVXUDQFH LV VXEMHFW WR XQGHUZULWLQJ DQG
DSSURYDO RI WKH DSSOLFDWLRQ DQG ZLOO LQFXU PRQWKO\ SROLF\
FKDUJHV
~ ~ ~(DFK YDULDEOH LQYHVWPHQW RSWLRQ LQYHVWV LQ D
FRUHVSRQGLQJ SRUWIROLR RI WKH \$PHULFDQ)XQGV ,QVXUDQFH
6HULHV)XQGV %1< 0HOORQ 9DULDEOH ,QYHVWPHQW)XQGV
%ODFN5RFNŠ 9DULDEOH 6HULHV)XQGV ,QF '\$,QYHVWPHQW
'LPHQVLRQV *URXS ,QF)LGHOLW\Š 9DULDEOH ,QVXUDQFH 3URGXFWV
)XQGV)UDQNOLQ 7HPSOHWRQ 9DULDEOH ,QVXUDQFH 3URGXFWV 7UXVW
,QYHVFR 9DULDEOH ,QVXUDQFH)XQGV -DQXV \$VSHQ 6HULHV /D]DUG
5HWLUHPPHQW 6HULHV ,QF /HJJ 0DVRQ 3DUWQHUV 9DULDEOH (TXLW\
7UXVW /HJJ 0DVRQ 3DUWQHUV 9DULDEOH ,QFRPH 7UXVW /LQFROQ
9DULDEOH ,QVXUDQFH 3URGXFW 7UXVW /RUG \$EEHWW 6HULHV)XQGV
,QF 0)6Š 9DULDEOH ,QVXUDQFH 7UXVW 0)XQGV ,QF 1HXEHUJHU
%HUPDQ \$GYLVHUV 0DQDJHPPHQW 7UXVW 3DFLILF 6HOHFW)XQGV
3,0&2 9DULDEOH ,QVXUDQFH 7UXVW 5R\FH &DSLWDO)XQGV 6WDWH
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(TXLW\ 6HULHV ,QF 9DQ(FN 9,3 7UXVW DQG 9DQJXDUG 9DULDEOH
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~ ~ ~\$OWKRJK VRPH IXQGV PD\ KDYH QDPHV RU LQYHVWPHQW
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FRQVLGHUHG PRUH LQWHUHVW UDWV VHQVLWLYH WKDQ WKHLU VKRUWHU
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DYHUDJH RI WKH SURVSHFWLYH ERRN YDOXH \LHOGV RI DOO WKH
GRPHVWLF VWRFNV LQ WKH IXQG V SRUWIROR DV RI WKH GDWH RI WKH
SRUWIROR ,W LV FDOFXODWHG E\ GLYLGLQJ WKH FRPSDQ\ V HVWLPDWHG
VKDUHKROGHUV HTXLW\ SHU VKDUH IRU WKH FXUUHQW ILVFDO \HDU E\
WKH FRPSDQ\ V PRQWK HQG VWRFN SULFH DV RI WKH SRUWIROR GDWH
3ULFH 3URVSHFWLYH WKLW VSRUWIROR DV RI WKH GDWH RI WKH
ZHLJKWHG DYHUDJH RI WKH SULFH FDVK IORZ UDWLRV RI WKH VWRFNV
LQ D IXQG V SRUWIROR 3ULFH FDVK IORZ UHSUHVHQWV WKH DPRXQW
DQ LQYHVWRU LV ZLOOLQJ WR SD\ IRU D GROODU JHQHUDWHG IURP D
SDUWLFXODU FRPSDQ\ V RSHUDWLRQV 3ULFH FDVK IORZ VKRZV WKH
DELOLW\ RI D EXVLQHVV WR JHQHUDWH FDVK DQG DFWV DV D JDXJH RI
OLTXLGLW\ DQG VROYHQF\
3ULFH 3URVSHFWLYH WKLW VSRUWIROR DV RI WKH GDWH RI WKH
DYHUDJH RI WKH SURVSHFWLYH HDUQLQJV \LHOGV RI DOO WKH GRPHVWLF
VWRFNV LQ WKH IXQG V SRUWIROR DV RI WKH GDWH RI WKH SRUWIROR - \$
VWRFN V SURVSHFWLYH HDUQLQJV \LHOG LV FDOFXODWHG E\ GLYLGLQJ WKH
FRPSDQ\ V HVWLPDWHG HDUQLQJV SHU VKDUH IRU WKH FXUUHQW ILVFDO
\HDU E\ WKH FRPSDQ\ V PRQWK HQG VKDUH SULFH DV RI WKH
SRUWIROR GDWH
3ULFH 3URVSHFWLYH WKLW VSRUWIROR DV RI WKH GDWH RI WKH
WKH SULFH VDOHV UDWLRV RI WKH VWRFNV LQ D SRUWIROR 3ULFH VDOHV
UHSUHVHQWV WKH DPRXQW DQ LQYHVWRU LV ZLOOLQJ WR SD\ IRU D GROODU
JHQHUDWHG IURP D SDUWLFXODU FRPSDQ\ V RSHUDWLRQV
6KDUSH LV D LULVN DGMXVWHG PHDVXUH GHYHORSHG E\
1REHO \DXUHDWH :LOOLDP 6KDUSH ,W LV FDOFXODWHG E\ XVLQJ
VWDQGDUG GHYLDWLRQ DQG H[FHVV UHWXUQ WR GHWHUPLQH UHZDUG
SHU XQLW RI ULVN 7KH KLJKHU WKH 6KDUSH 5DWLR WKH EHWWHU WKH
IXQG V KLVWRULFDO ULVN DGMXVWHG SHUIRUPDQFH
6WDQGDUG GHYLDWLRQ VWDQGDUG PHDVXUH RI WKH YRODWLW\
RI WKH IXQG V UHWXUQV
5 VTXDUHHG HFWV WKH SHUFHQWDJH RI D IXQG V PRYHPHQWV
WKDW DUH H[SODLQH E\ PRYHPHQWV LQ LWV EHQFKPDUN LQGH[\br/>VKRZLQJ WKH GHJUHH RI FRUUDWLRQ EHWZHHQ WKH IXQG DQG WKH
EHQFKPDUN
5LVN \YDOXH\ VSRUWIROR WKLW VSRUWIROR DV RI WKH GDWH RI WKH
VWDQGDUG GHYLDWLRQ RI IXQG UHWXUQV FRPSDUHG WR LWV EHQFKPDUN

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)RU SRUWIROLRV 0RUQLQJVWU FODVVLILHV DV 8 6 7D[DEOH]L[HG
,QFRPH LQWHUHVW UDWH VHQVLWLYLW\ FDWHJRULHV DVVLJQPHQW LV
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,QGH[0&%, 7KH FODVVLILFDWLRQ DVVLJQPHQW LV G\QDPLFDOO\
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'/LPLWHGµ FDWHJRULHV ZLOO EH DVVLJQHGXWR SRUWIROLRV ZKRVH
DYHUDJH HIIHFWLYH GXUDWLRQ LV EHWZHHQ WR RI 0&%,
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GXUDWLRQ LV EHWZHHQ WR RI WKH 0&%, WKH SRUWIROLR
ZLOO EH FODVVLILHG DV 'ORGHUDWHµ DQG WKRVH SRUWIROLRV ZLWK DQ
DYHUDJH HIIHFWLYH GXUDWLRQ YDOXH RU JUHDWHU RI WKH
DYHUDJH HIIHFWLYH GXUDWLRQ RI WKH 0&%, ZLOO EH FODVVLILHG DV
'(WHQVLYHµ

0RUQLQJVWU 6XVWDLQDELOLW\ 5DWLQJ
-7KH 0RUQLQJVWU 6XVWDLQDELOLW\ 5DWLQJ
PHDVXUH KRZ ZHOO WKH LVVXLQJ FRPSDQLHV RU FRXQWULHV RI WKH
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ILQDQFLDOO\ PDWHULDO HQYLURQPHQWDO VRFLDO DQG JRYHUQDQFH RU
(6* ULVNV UHODWLYH WR WKH IXQG-V 0RUQLQJVWU *OREDO &DWHJRULHV
SHHUV 0RUQLQJVWU DVVLJQV 6XVWDLQDELOLW\ 5DWLQJV E\
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FDOFXODWLRQ LV D ILYH VWHS SURFHVV)LUVW WKH &RUSRUDWH
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RI-FRUSRUDWH-DVVHVV-EH-FRYHUHG E\ D FRPSDQ\ OHYHO (6*
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OHDV- RI-VRYHUHLJQ-DVVHVV-EH-FRYHUHG E\ D &RXQWU\
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ZLWK D KLJKHU VFRUH LQGLFDWLRQ-WKDW D IXQG KDV RQ DYHUDJH

\$PHULFDQ &HQWXU\ ,QYHVWPHQW 6HUYLEFHV ,QF \$PHULFDQ)XQGV
'LVWULEXWRUV ,QF %1< 0HOORQ 6HFXULWLHV &RUSRUDWLRQ
%ODFN5RFN ,QYHVWPHQWV //& '\$ 6HFXULWLHV //&)LGHOLW\
'LVWULEXWRUV &RUSRUDWLRQ)UDQNOLQ 7HPSOHWRQ 'LVWULEXWRUV ,QF
,QYHVFR 'LVWULEXWRUV ,QF -DQXV 'LVWULEXWRUV //& /DJDUG
\$VVHW 0DQDJPHQW 6HFXULWLHV //& /HJJ 0DVRQ ,QYHVWRU
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&RUSRUDWLRQ 0)LQDQFLDO *URXS 0 +ROGLQJV 6HFXULWLHV ,QF
0)DQFLDO *UR3' ð 0%6& 6HFXU€0o W€ \$EPDQDPF ð`PÀ`E p P0ðÀpÀXQW 6HUYLEFHV ,QF YCRU€LW %O°FDO