

,QYHVWPHQW 6 WLDWCHLDJ LQYHV 0RUQLQJVVWDU 6XVWDLQDELOLW\

7KH LQYHVWPHQW VHHNV ORQJ WHUPEFDLWLD 0DSDUHFLLDWRORQD +LVWRULFDO &RUSRUDWH 6

7KH IXQG LQYHVWV SULPDULO\ @TXLW\ VHFUXLWLW XWSPULQFLSDQDQDO (FXEWR\DUJH

FRPPRQ VWRFNV RI UHODWLYHQ\ 0DQJH QRQ 8 6 FRPSDQLV LQYHVWPHQWV DQDQJHG RQ RI \$80

PDUNHW FDSLWDOL]DWLRQV LQ WKH UDQJH RI FRPSDQLHV LQVWURUDJH QLSQ UDWHX 5DQQLDELORELDQDQGDW

WKH 06&,\$ (XURSH \$XVWUDODVLD DQG)DU (DVW (\$)(\$ &DWHJRU\

,QGH[,W LQYHVWV DW OHDVW RI WKH IXQG V DVVHWV LQ HTXLW\ 1R

VHFUXLWLHV 7KH ,QYHVWPHQW 0DQDJHU ORNV IRU HVWDEOLVKHG

FRPSDQLHV LQ HFRQRPLFDOO\ GHYHORSHG FRXQWULHV DQG PD\ 6FRUH LV EDVHG RQ FRPSDQ

LQYHVW XS WR RI WKH IXQG % DUVVHWV LQ VHFUXLWLHV RI

FRPSDQLHV ZKR VH SULQFLSDO EXVLGHVYV DFWLYLWLHV >7 DUH O\K\UWHG LQ <HDU <HDU <HDU <HDU LQFH ,QFHSV

HPHUUJLQJ PDUNHW FRXQWULHV 6HUFLH 6KDUHV 3RUWIROLR 5HWXUQ

0RUQLQJVVWDU &DWHJRU\ -)RUHLJQ /DUJH %HQHQSDUN 5HWXUQ

)RUHLJQ ODUJH EOHQG SRUWIROLRWHUHQVHWLWLD YDULHW\ RI ELJ

LQWHUQDWRLRQDO VWRFNV 0RVW RI WKHVH SRUWIROLRV GLYLGH WKHLU

DVVHWV DPRQJ D GRJHQ RU PRUH GHYHORSHG PDUNHWV LQFOXGLQJ <HDU 2YHUDOO 5DWLQJ

-DSDQ %ULWDLQ)UDQFH DQG 6HUFLH 6KDUHV SRUWIROLRV 33 33

SULPDULO LQYHVW LQ VWRFNV WKDW KDYH PDUNHW FDSV LQ WKH WRS

RI HDFK HFRQRPLFDOO\ LQWHUQDWRLRQDO PDUNHWV XFK 7KH (SHUHQDQFH GDWD TXRWHG UHSUHVHQW

RU \$VLD H[-DSDQ 7KH EOHQG LQWHUQDWRLRQDO VWRFNV SRUWIROLRV DOXH RI DQ LQYHVWPHQW ZLOO

ZKHUH QHLWKHU JURZWK QRU YDQXH FKDQFDFW\WKH WKH VUHQRUORQ

7KHVH SRUWIROLRV W\SLFDOO\ ZKHQ KADYH EAD XDWLSDQ IXQQRVNDVHWV OLVWHG 1RW DOO VKDUH

LQYHVWHG LQ 8 6 VWRFNV LQVXUDQFH SURGXFWV 30HNVH UHWHU WR IRXU 98/ LQVXUDQFH SURGXFW

)HHV DQG (SHQVHV

6HUFLH 6KDUHV

3URVSHFWXV 1HW ([SHQVH 5DWLR

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<RX VKRXOG FDUHIXOO\ FRQVLGSRUWISHFWLXWVRFBKDUHWBVOHG LQURLVNDLWLRQD VDXUHGE\ EHWDD \$ SR
OLPLWDWLRQV DQG H[SHQVHV DVVRFLDWHG ZLWK D YDULDEOH WKH SRUWIROLR KDV SHUIRUPHG E
OLIH LQVXUDQFH SROLF\ DV ZHOODUDRUPBQRHLVNV FKDUJHV SUHGLFW ,Q FRQWUDV D QHJDW
H[SHQVHV DQG LQYHVWPHQW JRDOV 7RHEMFRFWDG HFWKWKV OLVW KDVL QDQKILAS HUIHFRUPM G QJLOYHGH VRQ
XQGHUOLQJ LQYHVWPHQW RSWLORQHVKHVI DFRG VHSWHWVUH UHIEQYWHV WPHQW RI GLYLGHQGV DQG
DXWKRUL]HG IRU GLVWULEXWLRQ LRVQLLZKHWQ FQWV FBSGWHGHUW SHUFRHEDDQFH DFRQWHLQ RRYKWDIO
DFFRPSDQLHG E\ WKH YDULDEOHWGDQH WQM XSHUQRW FDUJRGX EWHIOHFYXHG V S RWKLR GHBS RDUWW BHWXIRQ
SURVSHFWXV &RQDFW IRXU OLQHFDQXGXIUDQFB SOUTFG XFRDUJHU FDUJRGX FDUJRGX FDUJRGX FDUJRGX FDUJRGX
YLVLW ZZZ 3DFLILF/LIH FRP IRU PRUJQLILFDQW DOWORQHU DIWHU D QHGHEDOL FPHIDVXUBORQ B[SHQGV VVVDH
LQFOXGLQJ SURGXFW DQG XQGHGJGIXFJWHQ G7 BS RFRSHV VRXVHLVH LRVXVH DQGEW D QSG SERUQHIRLQV SZLRVWL
WKDW FRQWDLQ PRUH FRPSOHW WKLQRXURDMKLR SROELFX VL V DFLG XIF WRHGD RLVW KQK DQ WVKH PRUWRW SB
/LIH DQG D YDULDEOH XQLYHUVDFX DULJHL QZKXLFKQFDFH SRODFXG BHBV DUHV VQ R V OODVPLQWH W KDFQ WVKHVP
WKHP FDUHIXOO\ EHIRUH LQYHVWLQXU DQ FHH GSDQJHVR DHP LQLV WDUWVGLYH- FROD BIRMS R B D W B CERMDGD
- - -9DULDEOH 8QLYHUVDO /LIH HPSHQVH DQ B VJH GKD D DHOX UHRYXLUWDMR GFK DW KHV FUDQGL W D QD QD QD WUV GH
DGGWLWRQDO SUHPLXP SD\PHQWFK D UHW WOKHE G LSVLQDLOF VSBKIDUXH B E B Q G E\ LSV R Q X F M X Q R X B B W IR
HLWKHU QR SUHPLXPV DUH SDLG QFUR XUXE VJHG XHRO W VNU HPLX FOL IDHSHQVFXUDQW B JHSRJR Q X H B UL QFUR FDH V H
LQVXUHLFLHQW WR FRQWLQX FRSHHWDRIQD W HLG SROX V E V Q H WIKDFQV E R G EHV DQ H D Q D Q V U D W D Q D Q D V D V V R
ZLOO H[SLUH /LIH LQVXUDQFH LFK D X B M H V R V R V R W Q G M R U K B H D S L R Q X D R G E H V V S D V Q V K R Z V R S K R I S R B H F U D W
DSSURYDO RI WKH DSSOLFDWLRQ KDDQGLZL WDIHLR V XIR XUR S W G D F V S R D L H V K D D D % H % % G H D V W K H D D S B W K F D B R
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- - - (DFK YDULDEOH LQYHVWPHQW DRISWVLRQ KIHQYH F DAVEHQ PDX OWL SFOU O R Q B S U V W K W D Q P O D V R V W H Q L F D V O G
FRUHHVSRQGLQJ SRUWIROLR RI WVKH VPHSURLFV D Q 1) K V G D V O Q V K D D G F H O B V R F R V W W K G H U V G S V R I D E U H L T Q W W K H W
6HULHVŠ)XQGV %1< 0HOORQ 9DULDEOH D Q D B W F L Q Q D W O X Q G S / L Q V D W D Q G H V S W R G X F O G V E B I O R Z V D H U H H F R
%ODFN5RFNŠ 9DULDEOH 6HULHV\RXQGV 8 / Q E V X D Q Q E V H S V R P G X F W S E R R Q G S H F W K X W B S S M D W D S S O K F D I E R O M
'LPHQVLRQV *URXS ,QF)LGHOLM X G S G D D Q D E V O K D L C H V K O D Q F H V 3 U R G X F W W H G E \ 6 W D Q G D U G 3 R R U V R U
)XQGV)UDQNOLQ 7HPSOHWRQ 9B UL D E K O H S B V K R U D F Q F H B U I R G X F M U V W D W Q D Q X Q Y D I L Q D E Q B H V S H U L R G V R
, Q Y H V R 9 D U L D E O H , Q V X U D Q F H Y X L P H V Z K B Q X R V S K V S U H Q G Y H U L W F H Q D V D R D Q D L R G P H M M F W L U P H V Q D W D W H B Q L
5HWLWUHPHQW 6HULHV ,QF /HJWVWVWV R Q G W D Q G V R D U Z K B D O I H Q (M E R O W H V Q W Q S R I O I H F L V H V D W Q G V S F R M L L V E
7UXVW /HJ ODVRQ 3DUWQHUV 9DULDEOH Q G H D I X Q G , Q F R H P H G L V K H V H G / L Q R R W G S C P L F D E V H Q X Q Q V Y D I Q G K G H M X G V
9DULDEOH ,QVXUDQFH 3URGXFW FUDQJH V R F S X S E H T G V D U G H D V H R Q X D W W L R Q G H W W L R Q L V G H W H P L Q H G E I D I R
, Q F 0) 6 Š 9 D U L D E O H , Q V X U D Q F H 7 U X V W 0) X Q G , Q F 1 H X E H U J H U D W H V D Q G E R Q G P D W X U L W L H V
%HUPDQ \$GVLVHUV ODQDJHPHQW 7 D X G W Q G D W H U B D W D R I E W O) X D X L V X X D Q G R O Z K L O H V K R U W H U P D W X
3,0&2 9DULDEOH ,QVXUDQFH 7UXVW J S R B B S D S X W D Q Q X R Q 6 W D V D Q G D W L R Q 7 K H U H O D W L R Q V K L S E
6WUHHW 9DULDEOH ,QVXUDQFH 6HULHV)XQGV ,QF 7 5 R Z H 3 U L F X U D W L R Q V L V V W D L J K W I R U Z D U Q
(TXLW) 6HULHV ,QF 9DQ(FN 9, 3 D B K L V 6 B O G F M D Q D Q D S H G % R U L Q D R G H U V L V Z L F H D V Y R O D W O H D V
, Q V X U D Q F H) X Q G (P H U J L Q J O D U N H W V R Q (P H U X L I Q U O D D L O N H V Z Q X H L E W R R O L Q R Q V D U
- - - \$ O W K R X J K V R P H I X Q G V P D \ K D Y H Q D R D W L R Q V I S O W H V W F F R P W R Q Q H S U R Y U B Z W K R Q D S K L F D Q G L Q
JRDOV REMHFVLYHV WKDW UHVHFDQHWKHVFDHQ FFKWRQO IXQGAL PDIQ D H D G % R Q G H V P H Q W V W \ O H R I
E\ WKH IXQG PDQDJHU WKHVH IXQGMU D Q D L Q R W C K B F B O O K & D S D R Q Z Q H U D R I S = R Q H L V U G H U L Y S G E \ S
XQGHUOLQJ KROGLQJV RU SHUIRUPDQFH DV WKH GHWDLOOR B W X S O U M R Q V K R Z L W K L Q W R A O R U Q L Q J
JRDOV REMHFVLYHV OLG & S 9DOXH RQ 6 R Q Q L Q D S K I D O K D I G R G D U H D W K D W
- - - 7KHUH LV JUHDWHU SRWHQWLOD IRQGLJKHU 7HFRQVROVJR Q R K H K S W K W I R O D R Q D Q G L Q G L F D W H V
YDULDEOH LQYHVWPHQW RSWLRQV E X O D R M R Q Q Y H V W P H Q W L V K R E M G L O W W R K H F H Q W U R L G L Q W K
WKH ULVN RI SRRU LQYHVWPHQW SHUIRUPDQFH DQG FDQ YDU\ UHSUHVHQVW WKH ZHLJKWHG DYH
GHSHQGLQJ RQ WKH SHUIRUPDQFH RI S W K H S Y D W D W D I E D F F B Q Q M V W P B Q W S H V R I L S Q Z R W R H Q V S B S Q R W R
RSWLRQV IRX KDYH FKR VH Q (DFKHV D W W B G O H R L Q V D V W Q E I W L R Y S W S R P H Q D O L R X V V W K Z K L F D L R W K H U Y V V
KDYH LWV RZ QXLTXH ULNV 7 W K H Y D B X I U R W B B K (F X D Q D E O B R P R L V V W R K X Z Q G H U V W K S = R Q H V W R F R Q
LQYHVWPHQW RSWLRQ ZLOO IOX F M X S D Q H S E W K R W K Y D O K B H S I D W D M H S R F R X Q W R Z W F D W L W L S O H I X Q G V
LQYHVWPHQWV LW KROGV DQG U H S X H Q V Q D W H V K R H V G X W H D W K W H S I B R W R I Q B Q Z D V D G G H G D V D V X E D F
ORVH PRQH\ E\ LQYHVWLQJ LQ W L C H S R R O K A \ D S S E Q X B E Q H G R S D U R Y H L S F B S W O V H H X U Y R X O D K L V W R U L F D
SULQFLSDO DQG SULRU HDUQLQV 7KHUHIRUH WKH DFWDXO YDORJH R H Q Q R I D SRUWIROLR RYHU
SROLF\ GLVWULEXWLRQ FDQ EH JUHDW KHU ERUO I K H P D U W K L O G L F W H R S L U V H D Q G F R Y W M L R Q P I D Q S W U W I R O L
<RX EHU WKH ULVN RI DQ\ YDUH S O H H L I Q Q W V D V O P Q G W D R S V O L R Q V E I F O P K P D L P H Q G R F H V S R I R V Q R Q L Q R W R K Y H
FKRRVH <RX VKRXOG UH DG H D F B S X Q L G S B B M S I X Q G X V S D R V S X O W X F R O W L G W H H W K H R D S I S O L W D F E Q H D X Q Q
EHIRUH LQYHVWLQJ <RX FDQ RESURVCS H F X X Q G S U I R V S H F W K V L C E N U P D W L R Q W L L R Q D S D W L N R D G M X V W H G S
FRQWDFWLQJ IRXU OLIH LQVXUDQFH B 6 S U R S X F I H U B U E K I Y L L Q G W H Q R H R M X L U H R V P H W L R Q U D W L R L V D V S
ZZZ 3DFLILF/LIH FRP 1R DVVXU D S Q F H F D Q D G F H I R Y H O K W K O D W J H) B Q G Q P W R F D W S W K H J E H Q M V P B U G H Y R H O R S
ZLOO DFKLHYH LWV LQYHVWPHQW DRUHMFWLH F O X G L Q J W K H 8 6 8 D Q D Q D I D T X H V J K W H F X D L Y M U H D H , W I L
- - - ([SHQVH UDWLVR VKRZ ZHUH B H O R I D W L D Q G X B D W H G F R O U N H W E R D S L W D O D B S W U R V R Z L R J K M F G S X W H
DYHJDH QHW DVVHWV DV RI WKH ILVFDV\ H D U H Q G H G X Q O H V V F W L Y H P D W X U L W E \ W K H P D U
RWKHUZLVH LQGLFDWHG &HUW D H Q L S E W W R O L R V Q H W H [S H Q V H V Q W R O F I D V D G H U D W L R Q D O O P R U W
FRQWUDFWXDO DGYLVRU\ IHH Z D L O S H U D R F Q D R X U H H I S H Q W K H F O S I I W K B S G W K E D W V E H H Q F R X S R Q V I R Q R J H U P I
VSHFLILHG SHULRG 3OHDVH V H H F W K X D D S I S O W R D I E O H D S R U M W V R O H L F S F R W V I G G S H U H I G R P R D Q F H Q W H Y H Q W W U D

1R EDQN JXDUDQWRM D GHSRVLWOD\ ORVH YDOKRW) , & 1&8\$ LQVXUWMLQVXUHGE\ IHGHUDO JRY

FRXQWHUSDUWV -

3ULFH 3URVSHFWLYH ERRN YDOXH \LHOGV RI DOO WKH

DYHUDJH RI WKH SURVSHFWLYH ERRN YDOXH \LHOGV RI DOO WKH GRPHVWLF VWRFNV LQ WKH IXQG V SRUWIROLR DV RI WKH GDWH RI WKH SRUWIROLR ,W LV FDOFXODWHG E\ GLYLGLQJ WKH FRPSDQ\ V HVWLPHWHG VKDUHKROGHUV HTXLW\ SHU VKDUH IRU WKH FXUUHQW ILVFDO \HDU E\ WKH FRPSDQ\ V PRQWK HQG VWRFN SULFH DV RI WKH SRUWIROLR GDWH

3ULFH 3URVSHFWLYH SURVSHFWLYH ERRN YDOXH

ZHLJKWHG DYHUDJH RI WKH SULFH FDVK IORZ UDWLRV RI WKH VWRFNV LQ D IXQG V SRUWIROLR 3ULFH FDVK IORZ UHSUHVHQWV WKH DPRXQW DQ LQYHVWRU LV ZLOOLQJ WR SD\ IRU D GROODU JHQHUDWHG IURP D SDUWLFXODU FRPSDQ\ V RSHUDWLRQV 3ULFH FDVK IORZ VKRZV WKH DELOLW\ RI D EXVLQHVV WR JHQHUDWH FDVK DQG DFWV DV D JDXJH RI OLTXLGLW\ DQG VROYHQF\

3ULFH 3URVSHFWLYH SURVSHFWLYH ERRN YDOXH

DYHUDJH RI WKH SURVSHFWLYH HDUQLQJV \LHOGV RI DOO WKH GRPHVWLF VWRFNV LQ WKH IXQG V SRUWIROLR DV RI WKH GDWH RI WKH SRUWIROLR ,W LV FDOFXODWHG E\ GLYLGLQJ WKH FRPSDQ\ V HVWLPHWHG VKDUHKROGHUV HTXLW\ SHU VKDUH IRU WKH FXUUHQW ILVFDO \HDU E\ WKH FRPSDQ\ V PRQWK HQG VKDUH SULFH DV RI WKH SRUWIROLR GDWH

SRUWIROLRV H[FOXGLQJ WKRVH LQ 0RUQLQJVWVWU FRQYHUWLEOH

'LVFORVXUH

'LVWULEXWRUV ,QF %1< 0HOORQ 6HFXULWLHV &RUSRUDWLRQ
%ODFN5RFN ,QYHVWPHQWV //& '\$ 6HFXULWLHV //&)LGHOLW\
'LVWULEXWRUV &RUSRUDWLRQ)UDQNOLQ 7HPSOHWRQ 'LVWULEXWRUV ,QF
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\$VVHW 0DQDJPHQW 6HFXULWLHV //& /HJJ 0DVRQ ,QYHVWRU
6HUFLFHV //& /RUG \$EEHWW 'LVWULEXWRU //& 0%6& 6HFXULWLHV
&RUSRUDWLRQ 0)LQDQFLDO *URXS 0 +ROGLQJV 6HFXULWLHV ,QF
0)6)XQG 'LVWULEXWRUV ,QF 1HXEHUJHU %HUPDQ %' //&
3,0&2 ,QYHVWPHQWV //& 5R\FH)XQG 6HUFLFHV ,QF 6WDWH
6WUHHW *OREDO \$GYLVRUV)XQGV 'LVWULEXWRUV //& 7 5RZH 3ULFH
,QYHVWPHQW 6HUFLFHV ,QF 9DQ (FN 6HFXULWLHV &RUSRUDWLRQ
DQG 9DQJDUG 0DUNHWLQJ &RUSRUDWLRQ ,QF -DQG WKH SURGXFW
HDFK GLVWULEXWHV DUH QRW DILOLDWHG ZLWK 3DFLILF /LIH DQG 3DFLILF
6HOHFV 'LVWULEXWRUV //&

0RUQLQJVWU ,QF LV QRW DILOLDWHG ZLWK 3DFLILF /LIH DQG 3DFLILF
6HOHFV 'LVWULEXWRUV //&

\$OO WUDGHPDUNV DQG VHUFLFH PDUNV EHORQJ WR WKHLU UHVSHFWLYH
RZQHUV

3RUWIROLR VWDWLWLVFV PD\ GLIIHU IURP WKH DQXDO UHSRUW

3DFLILF /LIH ,QVXUDQFH &RPSDQ\
1HZSRUW %HDFK &\$

ZZZ 3DFLILF/LIH FRP-

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0RUQLQJVWU DQG RU LWV FRQWHQW SURYLGHUV PD\ QRW EH FRSLHG GLVWULEXWHG DQG LV QRW ZDUUDQV
0RUQLQJVWU QRU LWV FRQWHQW SURYLGHUV DUH UHVSRQVLEOH IRU DQ\ GDPDJHV RU ORVVHV DULVLQJ IURP DQ\ XVH
RI IXWXUH SHUIRUPDQFH 9LVLW RXU LQYHVWPHQW ZHEVLWH DW ZZZ PRUQLQJVWU FRP