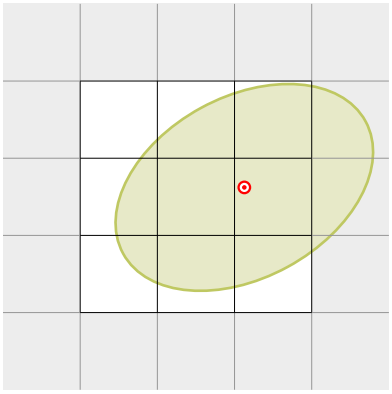
,QYHVWPHQW 6WUDWHJLHV 0RUQLQJVWDU 6XVWDLQDELOLW\

7KH LQYHVWPHQW VHHNV ORQJ WHUP JURZWK RI FDSLWDO

7KH 3RUWIROLR SXUVXHV LWV LQYHVWPHQW REMHFWLYH E\ LQYHVWLQJ SULPDULO\ LQ FRPPRQ VWRFNV VHOHFWHG IRU WKHLU JURZWK SRWHQWLDO DQG QRUPDOO\ LQYHVWV DW OHDVW RI LWV HTXLW\

6W\OH 2ULHQWDWLRQ

(TXLW\ 6W\OH 2ULHQWDWLRQ =RQH



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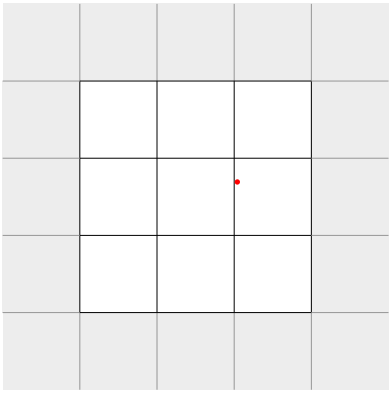
* ,QVHUW\PHQW * %HQFKPDUN

(TXLW\ 6W\DOVHR7UDLO



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9DOXH 0HDVXUHV (TXLWLHV $YJ
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3ULFH 3URSSHFWLYH %RRN 5DWLR
3ULFH 3URSSHFWLYH 6DOHV 5DWL
3ULFH 3URSSHFWLYH &DVK)ORZ 5
$YJ 0NW &DS PLO

*URZWK 0HDVXUHV (TXLWLHV $YJ
/RQJ 7HUP (DUQLQJV
%RRN 9DOXH
6DOHV
&DVK)ORZ
+LVWRULFDO (DUQLQJV

5LVN (YDOXDWLRQ

,QVWLWXWLRQDO &DVK 5LVN 0HDVXUHV 6HUYLFH 6KDUHV 5LVN 0HDVXUHV RI¬ <HDU <HDU <HDU RI¬ <HDU

6WDQGDUG 'HYLDWLRQ
6KDUSH 5DWLR
,QIRUPDWLRQ 5DWLR
5 VTXDUHG
%HWD
$OSKD

<RX VKRXOG FDUHIXOO\ FRQVLGHU WKH ULVNV FKDUJHV OLPLWDWLRQV DQG H[SHQVHV DVVRFLDWHG ZLWK D YDULDEOH OLIH LQVXUDQFH SROLF\ DV ZHOO DV WKH ULVNV FKDUJHV H[SHQVHV DQG LQYHVWPHQW JRDOV REMHFWLYHV RI WKH XQGHUO\LQJ LQYHVWPHQW RSWLRQV 7KLV IDFW VKHHW LV DXWKRUL]HG IRU GLVWULEXWLRQ RQO\ ZKHQ SUHFHGHG RU DFFRPSDQLHG E\ WKH YDULDEOH OLIH LQVXUDQFH SURGXFW SURVSHFWXV &RQWDFW \RXU OLIH LQVXUDQFH SURGXFHU RU YLVLW ZZZ 3DFLILF/LIH FRP IRU PRUH LQIRUPDWLRQ LQFOXGLQJ SURGXFW DQG XQGHUO\LQJ IXQG SURVSHFWXVHV WKDW FRQWDLQ PRUH FRPSOHWH LQIRUPDWLRQ DERXW 3DFLILF /LIH DQG D YDULDEOH XQLYHUVDO OLIH LQVXUDQFH SROLF\ 5HDG WKHP FDUHIXOO\ EHIRUH LQYHVWLQJ RU VHQGLQJ PRQH\
¬ ¬ ¬9DULDEOH 8QLYHUVDO /LIH ,QVXUDQFH JHQHUDOO\ UHTXLUHV DGGLWLRQDO SUHPLXP SD\PHQWV DIWHU WKH LQLWLDO SUHPLXP ,I HLWKHU QR SUHPLXPV DUH SDLG RU VXEVHTXHQW SUHPLXPV DUH LQVXIILFLHQW WR FRQWLQXH FRYHUDJH LW LV SRVVLEOH WKDW FRYHUDJH ZLOO H[SLUH /LIH LQVXUDQFH LV VXEMHFW WR XQGHUZULWLQJ DQG DSSURYDO RI WKH DSSOLFDWLRQ DQG ZLOO LQFXU PRQWKO\ SROLF\ FKDUJHV
¬ ¬ ¬(DFK YDULDEOH LQYHVWPHQW RSWLRQ LQYHVWV LQ D FRUUHVSRQGLQJ SRUWIROLR RI WKH $PHULFDQ)XQGV ,QVXUDQFH 6HULHVŠ)XQGV %1< 0HOORQ 9DULDEOH ,QYHVWPHQW)XQG %ODFN5RFNŠ 9DULDEOH 6HULHV)XQGV ,QF ')$,QYHVWPHQW 'LPHQVLRQV *URXS ,QF)LGHOLW\Š 9DULDEOH ,QVXUDQFH 3URGXFWV)XQGV)UDQNOLQ 7HPSOHWRQ 9DULDEOH ,QVXUDQFH 3URGXFWV 7UXVW ,QYHVFR 9DULDEOH ,QVXUDQFH)XQGV -DQXV $VSHQ 6HULHV /D]DUG 5HWLUHPHQW 6HULHV ,QF /HJJ 0DVRQ 3DUWQHUV 9DULDEOH (TXLW\ 7UXVW /HJJ 0DVRQ 3DUWQHUV 9DULDEOH ,QFRPH 7UXVW /LQFROQ 9DULDEOH ,QVXUDQFH 3URGXFW 7UXVW /RUG $EEHWW 6HULHV)XQG ,QF 0)6Š 9DULDEOH ,QVXUDQFH 7UXVW 0)XQG ,QF 1HXEHUJHU

HIIHFWLYH PDWXULW\ E\ WKH PDUNHW YDOXH RI WKH VHFXULW\ ,W WDNHV LQWR FRQVLGHUDWLRQ DOO PRUWJDJH SUHSD\PHQWV SXWV DQG DGMXVWDEOH FRXSRQV /RQJHU PDWXULW\ IXQGV DUH JHQHUDOO\ FRQVLGHUHG PRUH LQWHUHVW UDWH VHQVLWLYH WKDQ WKHLU VKRUWHU FRXQWHUSDUWV ¬

3ULFH 3URSSHFWLYH WLY H WK RD V DW ZH LJKWHG DYHUDJH RI WKH SURSSHFWLYH ERRN YDOXH \LHOGV RI DOO WKH GRPHVWLF VWRFNV LQ WKH IXQG V SRUWIROLR DV RI WKH GDWH RI WKH SRUWIROLR ,W LV FDOFXODWHG E\ GLYLGLQJ WKH FRPSDQ\ V HVWLPDWHG VKDUHKROGHUV HTXLW\ SHU VKDUH IRU WKH FXUUHQW ILVFDO \HDU E\ WKH FRPSDQ\ V PRQWK HQG VWRFN SULFH DV RI WKH SRUWIROLR GDWH

3ULFH 3URSSHFWLYH (DUQLQJV ZHLJKWHG DYHUDJH RI WKH VWRFNV LQ D IXQG V SRUWIROLR 3ULFH FDVK IORZ UDWLRV RI WKH VWRFNV LQ D IXQG V SRUWIROLR 3ULFH FDVK IORZ UHSUHVHQWV WKH DPRXQW DQ LQYHVWRU LV ZLOOLQJ WR SD\ IRU D GROODU JHQHUDWHG IURP D SDUWLFXODU FRPSDQ\ V RSHUDWLRQV 3ULFH FDVK IORZ VKRZV WKH DELOLW\ RI D EXVLQHVV WR JHQHUDWH FDVK DQG DFWV DV D JDXJH RI OLTXLGLW\ DQG VROYHQF\

3ULFH 3URSSHFWLYH (DUQLQJV \LHOG DQG WKH GDWH RI WKH GRPHVWLF DYHUDJH RI WKH SURSSHFWLYH HDUQLQJV \LHOGV RI DOO WKH GRPHVWLF VWRFNV LQ WKH IXQG V SRUWIROLR DV RI WKH GDWH RI WKH SRUWIROLR ¬ $ VWRFN V SURSSHFWLYH HDUQLQJV \LHOG LV FDOFXODWHG E\ GLYLGLQJ WKH FRPSDQ\ V HVWLPDWHG HDUQLQJV SHU VKDUH IRU WKH FXUUHQW ILVFDO \HDU E\ WKH FRPSDQ\ V PRQWK HQG VKDUH SULFH DV RI WKH SRUWIROLR GDWH

WKDQ \HDUV EXW OHVV WKDQ RU HTXDO WR \HDUV DQG ([WHQVLYH LV DVVLJQHG WR SRUWIROLRV ZLWK HIIHFWLYH GXUDWLRQV RI PRUH WKDQ \HDUV

1RWH ,QWHUHVW UDWH VHQVLWLYLW\ IRU QRQ 8 6 GRPLFLOHG SRUWIROLRV H[FOXGLQJ WKRVH LQ 0RUQLQJVWDU FRQYHUWLEOH FDWHJRULHV PD\ EH DVVLJQHG XVLQJ DYHUDJH PRGLILHG GXUDWLRQ ZKHQ DYHUDJH HIIHFWLYH GXUDWLRQ LV QRW DYDLODEOH

)RU SRUWIROLRV 0RUQLQJVWDU FODVVLILHV DV 8 6 7D[DEOH)L[HG ,QFRPH LQWHUHVW UDWH VHQVLWLYLW\ FDWHJRU\ DVVLJQPHQW LV EDVHG RQ WKH HIIHFWLYH GXUDWLRQ RI WKH 0RUQLQJVWDU &RUH %RQG ,QGH[0&%, 7KH FODVVLILFDWLRQ DVVLJQPHQW LV G\QDPLFDOO\ GHWHUPLQHG UHODWLYH WR WKH EHQFKPDUN LQGH[YDOXH $ ´/LPLWHGµ FDWHJRU\ ZLOO EH DVVLJQHG WR SRUWIROLRV ZKRVH DVVHW DYHUDJH HIIHFWLYH GXUDWLRQ LV EHWZHHQ WR RI 0&%, DVVHW DYHUDJH HIIHFWLYH GXUDWLRQ ZKHUH WKH DVVHW DYHUDJH HIIHFWLYH GXUDWLRQ LV EHWZHHQ WR RI WKH 0&%, WKH SRUWIROLR ZLOO EH FODVVLILHG DV ´0RGHUDWHµ DQG WKRVH SRUWIROLRV ZLWK DQ DVVHW DYHUDJH HIIHFWLYH GXUDWLRQ YDOXH RU JUHDWHU RI WKH DVVHW DYHUDJH HIIHFWLYH GXUDWLRQ RI WKH 0&%, ZLOO EH FODVVLILHG DV ´([WHQVLYHµ

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0RUQLQJVWDU 6XVWDLQDELOLW\ 5DWLQJŒ

¬ ¬ ¬7KH 0RUQLQJVWDU 6XVWDLQDELOLW\ 5DWLQJ ¬ PHDVXUH KRZ ZHOO WKH LVVXLQJ FRPSDQLHV RU FRXQWULHV RI WKH VHFXULWLHV¬ZLWKLQ D IXQG·V SRUWIROLR DUH PDQDJLQJ WKHLU ILQDQFLDOO\ PDWHULDO HQYLURQPHQWDO VRFLDO DQG JRYHUQDQFH RU (6* ULVNV UHODWLYH WR WKH IXQG·V 0RUQLQJVWDU *OREDO &DWHJRU\ SHHUV 0RUQLQJVWDU DVVLJQV 6XVWDLQDELOLW\ 5DWLQJV E\ FRPELQLQJ D SRUWIROLR V &RUSRUDWH 6XVWDLQDELOLW\ 5DWLQJ DQG 6RYHUHLJQ 6XVWDLQDELOLW\ 5DWLQJ SURSRUWLRQDO WR WKH UHODWLYH ZHLJKW RI WKH ORQJ RQO\ FRUSRUDWH DQG VRYHUHLJQ SRVLWLRQV ¬¬ ¬ ¬7KH 0RUQLQJVWDU 6XVWDLQDELOLW\ 5DWLQJ FDOFXODWLRQ LV D ILYH VWHS SURFHVV)LUVW WKH &RUSRUDWH 6XVWDLQDELOLW\ 6FRUH DQG 6RYHUHLJQ 6XVWDLQDELOLW\ 6FRUH DUH ERWK GHULYHG)XQGV UHTXLUH DW¬OHDVW¬ RI¬FRUSRUDWH¬DVVHWV¬EH¬FRYHUHG E\ D FRPSDQ\ OHYHO (6* 5LVN¬6FRUH¬IURP¬6XVWDLQDO\WLFV¬WR¬UHFHLYH D 0RUQLQJVWDU 3RUWIROLR¬&RUSRUDWH¬6XVWDLQDELOLW\ 6FRUH)XQGV UHTXLUH¬DW OHDVW¬ RI¬VRYHUHLJQ¬DVVHWV¬EH¬FRYHUHG E\ D &RXQWU\ 5LVN¬6FRUH¬IURP¬6XVWDLQDO\WLFV¬WR¬UHFHLYH D 0RUQLQJVWDU 3RUWIROLR¬6RYHUHLJQ¬6XVWDLQDELOLW\ 6FRUH ¬7KH 0RUQLQJVWDU¬&RUSRUDWH DQG 6RYHUHLJQ¬6XVWDLQDELOLW\ 6FRUHV DUH DVVHW ZHLJKWHG DYHUDJHV¬RI FRPSDQ\ OHYHO (6*¬5LVN 6FRUHV IRU FRUSRUDWH KROGLQJV RU &RXQWU\ 5LVN 6FRUHV IRU VRYHUHLJQ KROGLQJV ¬%RWK VFRUHV¬UDQJH EHWZHHQ WR ZLWK D KLJKHU VFRUH LQGLFDWLQJ¬WKDW D IXQG KDV RQ DYHUDJH PRUH RI LWV DVVHWV LQYHVWHG LQ¬FRPSDQLHV RU FRXQWULHV ZLWK

'LVFORVXUH

DGYLVHU WR WKH 3DFLILF 6HOHFW)XQG 36) DQG PDQDJHV FHUWDLQ 36) SRUWIROLRV

$PHULFDQ &HQWXU\ ,QYHVWPHQW 6HUYLFHV ,QF $PHULFDQ)XQGV 'LVWULEXWRUV ,QF %1< 0HOORQ 6HFXULWLHV &RUSRUDWLRQ %ODFN5RFN ,QYHVWPHQWV //& ')$ 6HFXULWLHV //&)LGHOLW\ 'LVWULEXWRUV &RUSRUDWLRQ)UDQNOLQ 7HPSOHWRQ 'LVWULEXWRUV ,QF ,QYHVFR 'LVWULEXWRUV ,QF -DQXV 'LVWULEXWRUV //& /D]DUG $VVHW 0DQDJHPHQW 6HFXULWLHV //& /HJJ 0DVRQ ,QYHVWRU 6HUYLFHV //& /RUG $EEHWW 'LVWULEXWRU //& 0%6& 6HFXULWLHV &RUSRUDWLRQ 0)LQDQFLDO *URXS 0 +RGLQJV 6HFXULWLHV ,QF 0)6)XQG 'LVWULEXWRUV ,QF 1HXEHUJHU %HUPDQ %' //& 3,0&2 ,QYHVWPHQWV //& 5R\FH)XQG 6HUYLFHV ,QF 6WDWH 6WUHHW *OREDO $GYLVRUV)XQGV 'LVWULEXWRUV //& 7 5RZH 3ULFH ,QYHVWPHQW 6HUYLFHV ,QF 9DQ (FN 6HFXULWLHV &RUSRUDWLRQ DQG 9DQJXDUG 0DUNHWLQJ &RUSRUDWLRQ ,QF ¬DQG WKH SURGXFWV HDFK GLVWULEXWHV DUH QRW DIILOLDWHG ZLWK 3DFLILF /LIH DQG 3DFLILF 6HOHFW 'LVWULEXWRUV //&

0RUQLQJVWDU ,QF LV QRW DIILOLDWHG ZLWK 3DFLILF /LIH DQG 3DFLILF 6HOHFW 'LVWULEXWRUV //&

$OO WUDGHPDUNV DQG VHUYLFH PDUNV EHORQJ WR WKHLU UHVSHFWLYH RZQHUV

3RUWIROLR VWDWLVWLFV PD\ GLIIHU IURP WKH DQQXDO UHSRUW

3DFLILF /LIH ,QVXUDQFH &RPSDQ\
1HZSRUW %HDFK &$

ZZZ 3DFLILF/LIH FRP¬

3DFLILF /LIH $QQXLW\ &RPSDQ\
1HZSRUW %HDFK &$

ZZZ 3DFLILF/LIH FRP